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Q1 A. Aneesh, Virtual Migration: The Programming of Globalization

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Norman Matloff

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Possibly unnoticed by many, the fundamental notion of what it means to be an 12 immigrant is changing rapidly. Aihwa Ong (1999), for example, argues the need for 13 a new category, *transnationals*, consisting of people who not only hold citizenship 14 or resident status in two countries, but in fact live in both of them, in commuter 15 fashion. All this is of course facilitated by technology—fast air travel, cheap 16 telephone communication, e-mail, and the like. 17

In his book, *Virtual Migration: the Programming of Globalization* (Duke 18 University Press, 2006), A. Aneesh takes this a step further. The impact of 19 technology is so profound that many now "migrate" without leaving their home 20 towns. Importation of labor, one of the traditional goals of immigration policy, is 21 now reversed: Modern technological mechanisms now make it easier to move the 22 work rather than move the workers, and offshoring of information technology (IT) 23 work is booming. 24

Contemporaneously, we are seeing an evolution of power, with control flowing 25 now to computers and those who program and run them, a phenomenon Aneesh 26 calls *algocracy*—government by the computer algorithm. As the work moves abroad 27 from the country to which power is applied, power shifts as well. 28

Take something as simple as withdrawing cash from a bank. Aneesh points out that29with an automatic teller machine, no step in the transaction is negotiable, in contrast to30one's traditional interaction with a human teller. We must respond to the questions put31to us by the ATM—and *only* those questions. The same nonnegotiable nature of the32process occurs online, when one reviews one's bank account, submits computerized33applications for jobs and schools, purchases goods and services, and so on.34

Even one's interaction with humans can be controlled to a large extent by 35 machine. One might call the bank to inquire about an account error, but a machine 36

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still demands that one first run a gauntlet of questions. "If you wish to open a new 37 account, press 1. If you wish to increase your credit card limit, press 2…" Most 38 significantly, it is becoming rarer, it seems, for the machine to provide the consumer 39 flexibility by offering, "For all other questions, press 9." 40

When (if) a consumer succeeds in reaching a human in this process, he/she is41likely to be abroad; typically in India. Moreover, the software controlling the ATM,42the consumer's bank account, and the phone screening is likely to be developed by43programmers in India as well. All these parties would in the past have been in the44same country as the consumer; hence, the new phenomenon of "virtual migration" of45people and power.46

Aneesh concedes that his thesis does not hold fully. He in fact gives an 47 excellent, detailed account of what can go wrong when programming work is 48 shipped abroad. Aneesh also makes the disclaimer that the computer is not a 49 *golem*, the rogue robot from Yiddish stories; and yes, geography still matters, he 50 assures us. Yet, the effects are there, and Aneesh generally succeeds in making his 51 point. 52

In some ways, his theories have even more relevancy than he himself may 53realize. He agrees perhaps too quickly with recent social theorists that Weber's 54notion of "indestructible bureaucracy" may be outdated. On the contrary, 55Aneesh's thesis of algocracy is even more powerful in light of the fact that 56very few people understand the algorithms on the internal level. Software can be 57enormously complex and extremely difficult to modify, so there are strong 58incentives against changing it. In this sense, the software really does acquire a 59life of its own, and Aneesh's research actually confirms, and is strengthened by, 60 Weber's work. 61

Aneesh does not always get the details right. His characterizations of the laws and 62 politics regarding the American H-1B work visa, used heavily by Indian 63 programmers, are seriously inaccurate, as is his statement that most H-1B 64 programmers work for "body shops." His sources on H-1B are limited to the 65 popular press, rather than the body of academic and government research on this 66 topic, such as Ong and Blumenthal (1996), National Research Council (2001), 67 Government Accountability Office (2003), and Matloff (2003). His treatment would 68 have been enhanced by drawing from contemporary challenges to the 200-year-old 69 theories of comparative advantage in international trade, such Gomory and Baumol 70(2000), an odd omission in view of his correct assertion that his theory offers 71insights not provided by conventional economics. 72

Perhaps the most important omission in Aneesh's work concerns time frame. His 73implication seems to be that virtual migration is a long-term phenomenon, yet these 74dynamics appear to be transient, as they depend on international differences in wage 75levels. Aneesh does not address the fact that the H-1B program is popular among US 76employers for access to cheap labor, as shown through both statistical analysis and 77 employer surveys, and he barely alludes to the wage factor in offshoring. As 78international IT wage levels equalize, virtual migration will likely be reduced to a 79niche player in the global economy. However, his other theme, algocracy, will likely 80 have more staying power, and his expositions of both themes make his book a 81 valuable contribution. 82

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